

**Kanwar Muhammad Usman S/O Kanwar Muhammad Dilshad**

H.No.9, Lane No. 2, Sector-C, Phase-II, DHA, Islamabad, Cell: 00923009866948, [kanwarusman@gmail.com](mailto:kanwarusman@gmail.com), Age: 40, Married

**QUALIFICATION:**

- Master in Business Administration (2003-04), University of East London, London, UK
- B.Sc. Textile Engineering (1995-99), National Textile University, Faisalabad

**EXPERIENCE:**

**March 2007 till Present, Director Research & Development (MP-II), Research, Development and Advisory Cell, Ministry of Textile Industry, Government of Pakistan**

**ADDITIONAL RESPONSIBILITIES**

- a. November 2010 till Present, Head of the Research, Development and Advisory (RDA) Cell, Ministry of Textile Industry (the RDA Cell is responsible for formulation and as per Economic Coordination Committee (ECC) of the Cabinet also responsible for implementation of Textiles Policy)
- b. April 2009 till Present, Director Technology, Human Resource and Productivity
- c. March 2012 to April 2013, Joint Secretary Policy and Administration
- d. August 2011 to June 2014, Project Director, Export Development Plan Implementation Unit
- e. March 2014 till Present, Official spokesman of the Ministry of Textile Industry
- f. July 2014 till Present, Secretary, Federal Textile Board

**Professional Accomplishment**

- Formulation of first-ever Textiles Policy 2009-14 including development of schemes, projects and approval from the Cabinet, Financial Package approved Rs. 188 billion
- Formulation of 2nd Textiles Policy 2014-19 including approval from the ECC of the Cabinet, Financial Package Rs. 64.15 billion
- Implementation of Textiles Policy 2009-14 and 2014-19 including Notification Orders, procedures for disbursements, monitoring and evaluation of schemes
- Operating various support schemes such as
  - Drawback of Local Taxes and Levies,
  - Incremental Drawback of Local Taxes and Levies,
  - Export Finance Support Scheme,
  - Mark up Rate Support Scheme,
  - R&D support Scheme,
  - Technology Upgradation Support Scheme,
  - Reimbursement of EOBI and SS Scheme etc.
  - Development of export house scheme, however, couldn't implement

- Development of databank of textiles units, currently 1700 textile units are registered with the Research, Development and Advisory Cell and development of business portal to facilitate marketing and business partnerships on internet
- Member of high powered Committee chaired by the Minister for Finance for developing budget proposals specially sales tax, customs and income tax
- Development of textile proposals for Joint Ministerial Commissions and FTA/PTAs
- Matters related to WTO including recommendations to Ministry of Commerce for Pakistan-India Trade Normalization and Pakistan-China Free Trade Agreement second phase - Briefings to Minister for Finance, Minister for Foreign Affairs and Minister for Commerce on reservations of Ministry of Textile Industry on Pakistan-India Trade Normalization
- Benchmarking of competitor countries textiles policies
- Development of PC-1 for training of 1,20,000 unskilled workforce
- Development of first Textile Act of the Ministry
- Tariff rationalization of polyester value chain including development of scheme namely Drawback on deemed import basis for polyester sector in Textiles Policy 2014-19
- Liaison with textile associations and chambers,
- Projects for international agencies such as ILO, USAID, JICA, GIZ etc.
  - International Labor Standards compliance program with International Labor Organization (ILO)
  - Training programs for ILO
  - Capacity building program for the Ministry and textile training institutes for JICA
  - Energy efficiency and renewable energy program for GIZ
  - Water conservation program for GIZ
  - Implementation of Social Standards-Support Program
- Development of various projects such as first ginning institute of Pakistan, Model Cotton Trading house etc and approval from the Export Development Fund
- Establishment of product development center
- Formulation of Textile Package for the Budget 2014-15 and 2015-16
- Case for duty free import of textile machinery and successfully defending its continuation since seven years
- Disbursed over Rs. 40 billion in last six years
- Successfully defended following court cases against the Ministry
  - Quota on export of cotton yarn in Lahore High Court, Lahore
  - RD on export of cotton yarn in Islamabad High Court
  - Pending liabilities in Textiles Policy in various Courts such as Lahore High Court, Sindh High Court and Federal Ombudsman
  - Imposition of cess on imported cotton in various Courts and Benches (currently in courts)

**Projects in pipeline:**

- Development of brand fund for textile sector

- Notification and procedure for drawback on deemed import basis for polyester value chain
- Revision of technology up-gradation fund support scheme
- Revision of incremental drawback and local taxes scheme
- Establishment of product development and innovation fund
- Establishment of world textile center
- Establishment of new textile universities and campuses
- Establishment of apparel houses in Karachi and Lahore
- Initiation of domestic cotton hedge trading
- Productivity audits

**May 2005 to March 2007, Manager Business Development, ChenOne Limited**

- Setting up of corporate services department and liaison with the corporate clients such as President House, Prime Minister House, Hotels including PSL, Clubs including armed forces, Hospitals etc.
- Coordination with the media groups
- Development of incentive schemes for sales staff
- Sales analyses

**March 2003 to September 2003, Lecturer, National Textile University, Faisalabad**

- Teaching the BSC textile engineering subjects i.e. quality control & testing, spinning and textile physics

**Nov 1999 to March 2003, Manager Production, Nishat Mills Limited, Faisalabad**

- Implemented ISO 9000 and SA 8000
- Preventive and corrective maintenance
- Production and quality control
- Installation of following machines
  - Breaker Drawing Frame SB2
  - Finisher Rieter RSB D-30
  - Simplex Toyoda FL-100
  - Ring Frame RX-240
  - Process Coner